



All Best Available Rates at participating hotels of the Minor Hotel Group shall be Eligible Rates with the exception of:

1. Corporate wide or Property specific discounts or promotions for a qualified and closed consumer audience that are ineligible for GHA Discovery Membership point accumulation.
2. An extended stay for 30 days or longer.
3. Contracted rates for Wholesalers/Tour Operators with or without allotment for individual traveller. Guest arrives with pre-paid voucher/e-booking confirmation.
4. Locally Negotiated Rate - locally generated contract accounts - companies that produce volume locally and a negotiated hotel specific rate based on that hotel specific volume. Requires a "contract" to be issued. Minimum 30-50 room nights per property per year.
5. All volume negotiated accounts which are ineligible for GHA Discovery Membership point accumulation.
6. Ten or more rooms booked under one company name whereby group member travelling on business purposes.
7. Ten or more rooms booked travelling on behalf of (a) government(s).
8. Ten or more rooms travelling together as an incentive group.
9. Ten or more rooms booked through travel agent/wholesaler/tour operator for one time visit.
10. Ten or more rooms booked through travel agent/wholesaler/tour operator as a series.
11. Ten or more rooms booked for social function or gathering.
12. Contracted room with another entity for a consistent block of rooms for an extended period of over 30 days for which revenue is guaranteed irrespective of cancellation, e.g. air crew, guaranteed wholesale allotment.
13. Complimentary rooms with zero room revenue at discretion of the hotel management.
14. Accommodation with zero room revenue used by hotel or corporate associates when working.
15. Accommodation with zero room revenue used by owner or vacation club.